



Deer Park High School DECA

SBE Highlight

Advisor: **Tiffany Bogle**

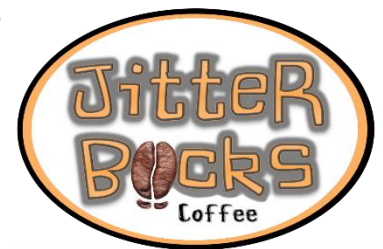


Our SBE's were created to give students the unique opportunity to operate and experience business and marketing in multiple industries such as food and beverage, retail, mobile F&B, and manufacturing. Unlike a typical classroom setting, the core competencies are not learned through reading a book but by full operation of an actual business. Through these ventures, students learn key fundamentals of cash management, inventory control, documentation, design, vendor relationship, government regulation, audit compliance, bank reconciliation, order processing, record keeping, operations, promotion, pricing, public relations, management, return on investment, variance, profit and loss, and customer acquisition/retention.

Each store runs daily operations and record keeping appropriate to their business (see OPS sheet). With management roles established, they also learn the importance of effective and clear communication, teamwork, morale, and leadership.

Student Based Enterprises are not only the heart and key funding source of our DECA program, but it is also our most competitive and accomplished event qualifying our chapter for multiple international level conference competitions over the last seven years. Our stores consistently outperform most schools in our area, state, and international levels.

DPHS DECA's Student-Based Enterprises



Student stores encourage creativity and design while also developing problem solving and critical thinking skills. Through daily operations, customer interactions, vendor relationships, and federal/state/local audits these students must make every decision with multiple factors being considered and must do so with professional demeanor and acclimation. Most critical of these being revenue self-sufficiency, controlled expense, and customer satisfaction/retention.

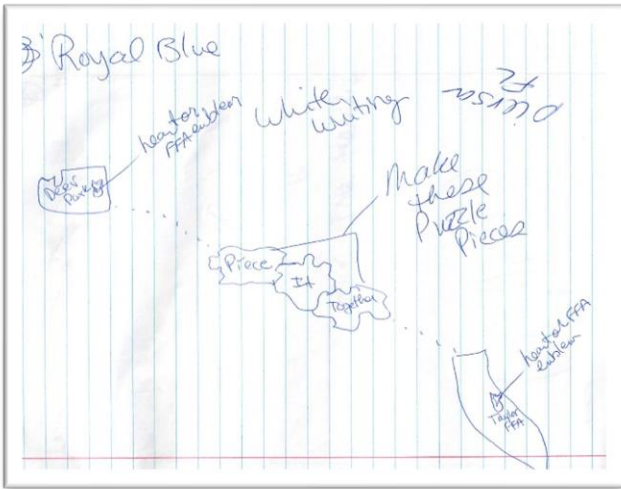


Students that enroll in DECA and in Marketing Operations (SBE class) far exceed the typical student growth of a high school student. Their professionalism, experience, and business marketing proficiency catapult them to success in scholarships, interviews, and employment opportunities. These students walk away with confidence, articulation, and skill sets that are unprecedented and cannot be replicated in a textbook nor in most high school settings and/or opportunities.

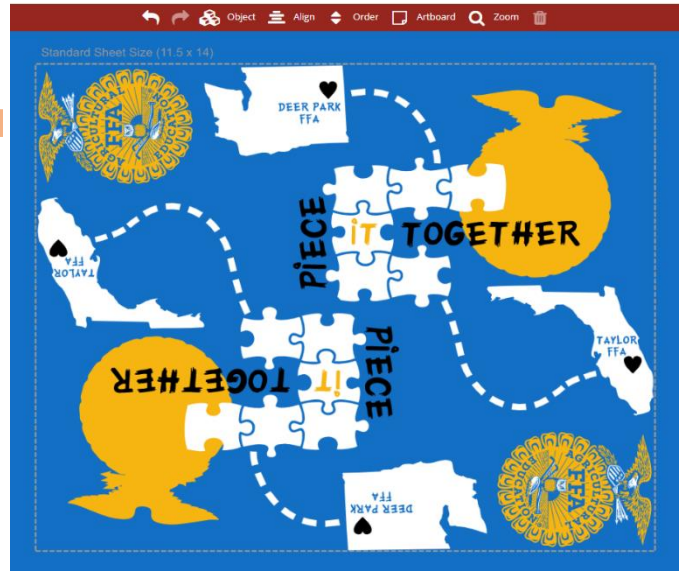
Our DECA program is financially self-sufficient and offers real world application that has proven to increase a student's aptitude for business and the work environment and therefore creates job ready individuals with key resume experience.



Customer Comes with Idea



We create the Digital Design.



Give them a quote based off minimum quantity, type of apparel, and transfer sheet design.

Fulfill Order



Invoice Order, schedule Pick-Up.

Collect Payment, deliver product.

Confirm and reflect on customer experience. Make changes as necessary.



STAG
prints

Check the invoice
to the packing slip.

SANMAR		Order To: PO# 02-027 199 Name: Phone:		INVOICE Invoice # Invoice Date Invoice Period Order Number Terms Customer PO# Order Amount Office tel:			
Customer Sales & Service Dept. 100-000000 www.sanmar.com							
MAILING		SHIP TO					
Warehouse	Item Number	Description	Color	Size	Quantity	Unit Price	Amount
DGWA	PC04	PC Core Cotton Tee - Dark Green XL	Dark Green	M	1.00	1.83	1.83
DGWA	PC04	PC Core Cotton Tee - Dark Green XL	Dark Green	M	1.00	1.83	1.83
DGWA	PC04	PC Core Cotton Tee - Dark Green XL	Dark Green	XL	1.00	1.83	1.83
DGWA	UF01	PC Lite Exercise Tee - Dark Green M	Dark Green	M	2.00	2.80	5.60
DGWA	UF01	PC Lite Exercise Tee - Dark Green M	Dark Green	L	1.00	2.80	2.80
DGWA	UF01	PC Lite Exercise Tee - Dark Green M	Dark Green	M	1.00	2.80	2.80
DGWA	UF01	PC Lite Exercise Tee - Dark Green M	Dark Green	M	1.00	2.80	2.80
DGWA	UF01	PC Lite Exercise Tee - Dark Green M	Dark Green	M	1.00	2.80	2.80
DGWA	PC04L	PC Core Cotton L/S Tee - Dark Green XL	Dark Green	XL	1.00	6.20	6.20

*By placing your order, you agree to Sanmar's Sales & Conditions
 and Terms. Please review and acknowledge them at:
<http://www.sanmar.com/sanmarusa/index.html#salesandconditions>

For California customers: Sanmar, LLC, 10000 San Ramon Avenue, Suite 100, San Ramon, CA 94583. 11 applicable products in the order will be sold by the manufacturer.

A photograph showing several clear plastic storage bins with white lids, arranged in rows. The bins are labeled with green and blue tape: BOX #1, BOX #2, BOX #7, BOX #8, BOX #9, and BOX #3. An orange arrow points from the top of the page down to the bins.

Blank Apparel Sheet

Stag Prints Inventory Sheets

BOX # 15

SS Short Sleeve
No Sleeve

LS Long Sleeve
Q2 Quarter Co

CM Crewneck
Q2 Quarter Co

V-Neck
V-Neck

WWS Imperial Inventory Count and Date
SAG Incoming Inventory Date

MAG Mark Out Long (Damage/Damage/Type)
Mag Invoice for Master Sheet

Apparel Type	Material	Color	Size	Qty	Printed Article	Printed Article	Printed Article	Printed Article	Printed Article	Printed Article
39 LS CM H Q2 FZ	100% Cotton Cotton/Poly	100% Poly	Regal	5	4	100	100/25	SSA	SSA	MD
55 LS CM Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Royal	2x1	2					
50 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Ind	2x1	2					
35 LS CM F Q2 FZ	100% Cotton Cotton/Poly	50% Poly	charcoal	2x1	2					
30 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	charcoal	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
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55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
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55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
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55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton Cotton/Poly	50% Poly	Black	2x1	2					
55 LS CM H Q2 FZ	100% Cotton									

Physical Inventory: Daily spot checks and full monthly inventory counts are used to verify stock levels and prevent theft/loss.

Stag Prints Monthly Ops Sheet											
SALES (\$1000) FIVE COMPLETED ORDERS PER MONTH (20pts each)				RECORD KEEPING (-10 pts per) Insufficient Records Log		INVENTORY (0% Variance) Daily Spot Checks (10 pt deduction for any variance--MUST FILL OUT BACKSIDE)					
Invoice #	Order Name	DONE	Amount			Day of Month	Box Inventoried (2nd Period)	Was there a Variance?		Box Inventoried (5th Period)	Was there a Variance?
		<input type="checkbox"/>			1		YES	NO		YES	NO
		<input type="checkbox"/>			2		YES	NO		YES	NO
		<input type="checkbox"/>			3		YES	NO		YES	NO
		<input type="checkbox"/>			4		YES	NO		YES	NO
		<input type="checkbox"/>			5		YES	NO		YES	NO
		<input type="checkbox"/>			6		YES	NO		YES	NO
		<input type="checkbox"/>			7		YES	NO		YES	NO
		<input type="checkbox"/>			8		YES	NO		YES	NO
		<input type="checkbox"/>			9		YES	NO		YES	NO



Promote to Teachers for Class Delivery



ORDER PROCESSING

JitterBucks Coffee

DRINK OPTIONS

BEAN BOTTLE \$3.00
(COLD COFFEE DRINK)
Caramel Macchiato
Mocha
Vanilla Latte
White Mocha
Vanilla Chai
SEASONAL

Blue Raspberry
Strawberry
Cherry
Raspberry
Pineapple
Coconut
Mango
Passionfruit
Watermelon
Vanilla
FEATURED FLAVOR
SURPRISE ME

JITTER-KICKER \$4.00
(RED BULL DRINK)
RED Monster Ultra
WHITE Monster Ultra
GOLD Monster Ultra
SURPRISE ME: Monster
Sugar Free Fied Bull
PROMO 2/55.00

ITALIAN SODAS \$3.00
See "Jitter-Kicker" flavors

SODA \$1.00
Coke Zero
Sprite
Dr. Pepper
Coke

POWERADE ZERO \$2.00
RED-Fruit Punch
BLUE-Mixed Berry
PURPLE-Grape

WATER \$1.00

SNACK OPTIONS

CHIP OPTIONS \$1.00
Doritos
• Nacho Cheese
• Ranch
• Sweet Chili

ASSORTED EATS \$3.00-\$2.00
Rice Krispy Bar
• Original
• Chocolate

Snack Bags \$2.00
• Oreo's
• Ritz Cheese Crackers
• Chips Ahoy!
• Trail Mix

Skippy Pop
Pop Corners
• Sea Salt
• Kettle Corn
• White Cheddar

GUM \$1.00
Spearmint
Peppermint
SURPRISE ME

FRESH BAKED COOKIES \$1.00
Double Chocolate
Sprinkle
Chocolate Chip
SURPRISE ME
PROMO B561F

TEACHER ONLY OPTIONS*
Jerky Stick \$2.00
• Hot Cajun, Teriyaki
Sweet BBQ, Pepperoni
Country Delight
Candy Bar \$2.00
• M&M, Peanut M&M,
Twix, Milky Way,
Snickers, Reese's
Candy \$2.00
• Starburst, Skittles, Sour Patch
Snacks \$2.00
• Chips & Salsa
• Mac & Cheese
• Cup of Noodles
Hot Beverages
• Hot Cider or Cocoa \$1.00
• Hot Latte \$1.00
(Bean Bottle Flavors)
Smoothies \$4.00
• Raspberry Mango
• Strawberry Banana
• Caramel Apple

Coca-Cola zero

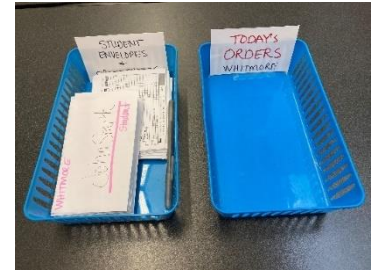
****Check our Instagram page JitterBucks for daily promos and updated flavor list/menu.**

Name	Period	Rm #	Extension	Has JB Card in Store	Notes
Barton	2nd	5th	H106	3558	
Tooley	2nd	5th	J116	3567	
Phillips/Bekmeyer	2nd	5th	F109	3580	X Deb Bekmeyer has \$2 LB Card plus \$3 LB Card
Schupman	2nd	5th	J114	3571	She is in ALT during 2 nd
Lathrop	2nd	5th	G116	3545	
Whitmore	2nd	5th	H113	3561	
Wrigley	2nd	5th	J117	3565	
Jorgensen	2nd	5th	J104	3564	
Kernan	2nd	5th	Shop	3563	
Karas	2nd	5th	J115	3569	
Champoux	2nd	5th	H103	3556	
Hilts	2nd	5th	F105	3591	
McCrorie	2nd	5th	F115	3590	
Messick	2nd	5th	F108	3581	
Hand	2nd	5th	J113	3573	Fill out form for him (has card)
Foster	2nd	5th	G125	3532	
Bogle	2nd	5th	G126	3533	Look for Pre-Orders for 3 rd 1/8 th
Carlson	2nd	5th	F107	3583	
Swenson	2nd Thursday	1109	3578	X	Drink every THURSDAY (has card) NO CLASS
Office	2nd	5th	Office	3506	Be sure to ask Nurse Molly
Perry	2nd	5th	J108	3572	
Watson	2nd	5th	H105	3557	
Morgan/Bekmeyer	2nd	5th	F107	3583	X
Alt School	2nd	5th	Alt Bldg	3624	Can call to get orders. Pick up 5 on delivery.
	2nd	5th			
Jan (cafeteria)	2nd	5th			Please treat her every other week to a drink.

Keep distractions to the classrooms to a MINIMUM!!!!
Every order MUST have an order slip + receipt to be filled!
Loyal Bean and Cookie Club Cards need to be placed in register when redeemed.

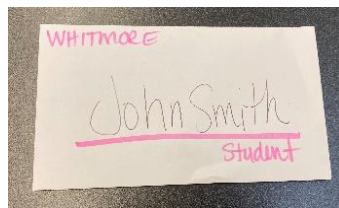


Set-Up Ordering System in Classroom



Customer Ordering

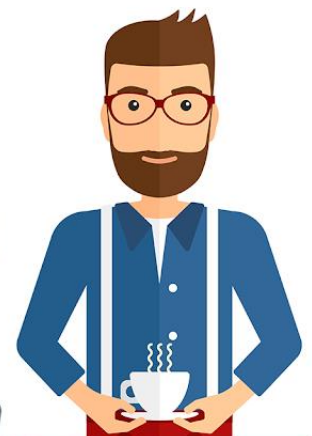
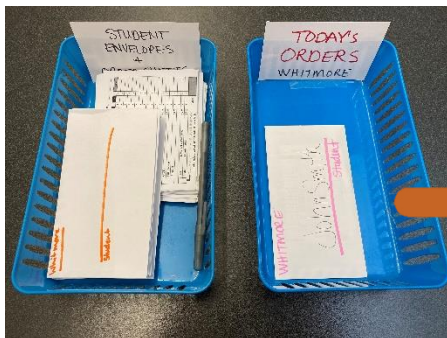
- Customers fill out order sheet.
- Place it in envelope with payment.
- Place it in class order tray.
- Runner grabs order and takes it to Cashier.
- Cashier processes order then sends to Filler.
- Filler gets items from Baristas.
- Runner delivers orders to classroom.



NAME: John Smith TEACHER: Whitmore

Item	Amount	Price	Qty	Total
Bean Bottle	Vanilla	\$3.00	x	
Jitter Kicker		\$4.00	x	3.00
Energy		\$1.00	x	
Powerade		\$1.50	x	
Italian Soda		\$1.00	x	
Soda		\$1.00	x	
Chip Options		\$1.00	x	
Assorted Eats	Trail Mix	\$1.00	x	1.00
Gum		\$1.00	x	
Fresh Cookie		\$1.00	x	
Jerky		\$1.00	x	
Candy Bar		\$1.00	x	
Candy		\$1.00	x	
Snacks		\$2.00	x	
Hot Beverages		\$4.00	x	
Smoothie		\$4.00	x	
Promo	Buy 3 Cookies/Get 1 Free	\$5.00	x	5.00
Promo	Monsters 2/55	\$5.00	x	
				TOTAL 9.00

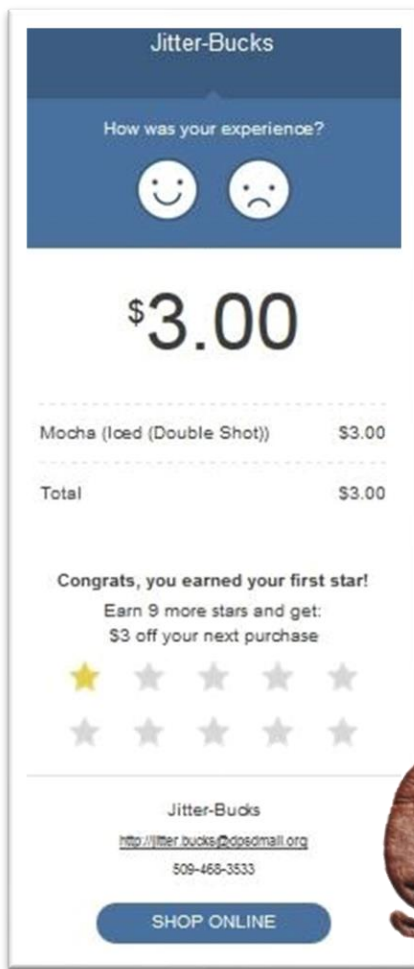
Yes, please substitute flavor if not available or marked. If not checked, we will not fill order if unavailable.



Square technology allows for customer surveys, sales reporting, and quick and efficient order processing.

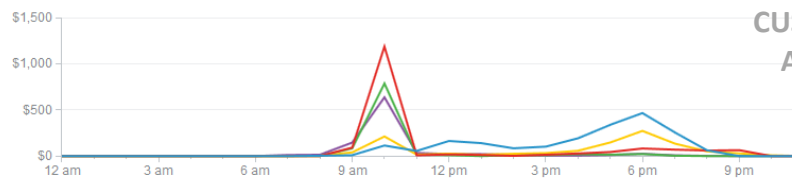


CUSTOMER LOYALTY AND RETENTION



Top 5 Items: Gross Sales

● Hot Foods \$1,991.00 ● Energy \$1,682.00 ● Drinks \$1,068.00 ● Italian Soda \$978.00 ● A bite to eat... \$954.75



Jitter-Bucks pre-paid cards make it easy for customers to pay.



Loyalty cards (3) promote customer return & allow for mix-branding with Stag Prints.



ONE FULL CARD



PICK ONE



TWO FULL CARDS



THREE FULL CARDS



FOUR FULL CARDS





Set starting cash back in machine.
Count and Record Cash & Coin for
total sales amount.



Inventory product quantities to
determine amount sold.

Determine Variance. Record
variance reason and action step.



Determine
product fill
needs.

Fulfill order
with Jitter-
Bucks.

Deposit cash
sales with
Jitter-Bucks for
record keeping.

Check receipt
to Inventory for
accuracy.
File receipt.
Update
Monthly Ops
Sheet.



Jitter-Bucks	
800 S. Weber Rd., Deer Park	Oct 21, 2021
High School	9:55 AM
Deer Park, WA 99006	Tiffany
(509) 468-3533	
jitter.bucks@dpsdmail.org	
PURCHASE	
Receipt L5ay	
Doritos x 3	\$3.00
(\$1.00 each)	
Price 1	
Pop Corners x 6	\$6.00
(\$1.00 each)	
Rice Krispie x 2	\$2.00
(\$1.00 each)	
Cereal Bars	\$1.00
Monster ULTRA x 11	\$33.00
(\$3.00 each)	
Sugar Free Monster	
Very Vendy Cash Sales	\$52.00
Very Vendy Order	-\$45.00

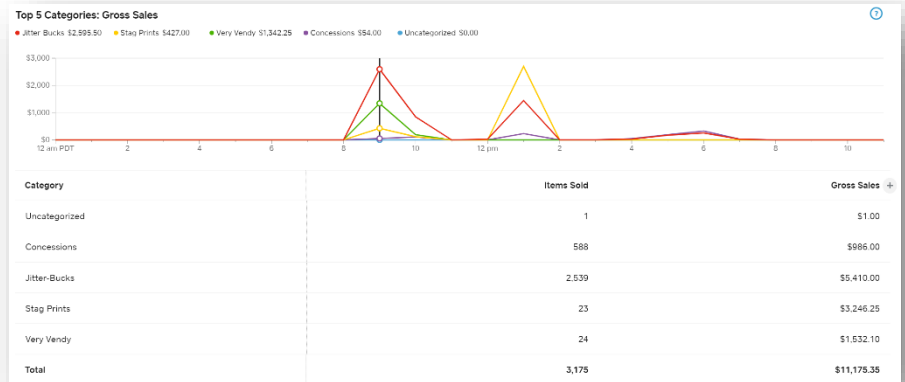


DAILY
OPERATIONS

Very Vendy				Date:				Date:					
Row	Item	Current INV	Price	Daily Count	Total Sold (SI-DC)	Amount Sold (\$) (P x TS)	Qty Filled	Current INV	Daily Count	Total Sold (SI-DC)	Amount Sold (\$) (P x TS)	Qty Filled	Current INV
110	Blue Doritos		1.00										
111	Red Pop Corners		1.00										
112	Purple Doritos		1.00										
113	Teal Pop Corners		1.00										
114	Red Doritos		1.00										
120	Lanyard		5.00										
121	Sunglasses		5.00										
122	Tumbler		10.00										
123	Water Bottle		10.00										
124	Stag Shirt		10.00										
125	Stag Hat		10.00										
130	Choc. Krispie		1.00										
131	Rice Krispie		1.00										
132	Green Gum		1.00										
133	Green Gum		1.00										
134	Lt. Blue Gum		1.00										
135	Lt. Blue Gum		1.00										
136	Dark Blue Gum		1.00										
137	Dark Blue Gum		1.00										
138	CocoPuff		1.00										
139	Cinn Toast		1.00										
140													
141	Green Monster		3.00										
142	Blue Monster		3.00										
143	Purple Monster		3.00										
144	White Monster		3.00										
145	Red Monster		3.00										
146	Gold Monster		3.00										
147													
Total Amount Sold							Total Amount Sold						
CASH Total (after TAKING OUT \$50 starting fund)							CASH Total						
Variance to Amount Sold							Variance						

CASH MANAGEMENT and RECORD KEEPING

Daily sales are recorded through our point-of-sale system. All transactions and/or deposits for all three SBE's are processed through our registers, receipted, and are categorized by individual ledgers under the DECA umbrella. Documentation is CRUCIAL to our success and audit compliance.



Daily deposits are done at the start of business each day. Each register is closed and set back to start-up fund. The cash sales are pulled and then compared to a perpetual drawer report for variance. Reports are pulled and individual ledgers are updated.



Drawer Report
 Oct 13, 2021, 9:25 AM —
 Oct 14, 2021, 7:50 AM
 Jitter-Bucks
 Register 1

Starting Cash \$150.00
 Cash Sales \$1,057.25
 Cash Refunds -\$3.00
 Paid In/Out \$0.00
Expected In Drawer \$1,204.25

55.

The DECA deposit is taken to the school's bookkeeper where it is deposited in the general account and then it is returned with a receipt to reconcile.

10/14/21, 8:44 AM EFS POSLoaded
 Deer Park School District
 EFS Point of Sale Loaded Receipt

Who	Student - TPOS	Amount
Assisted By	Student User kristi.knapp	
How	Cash	
When	Oct 14, 2021 8:44:16 AM	
Confirmation	29068234	
Item		
404 1106 - 404 ASB		\$11.00
Store		
Efunds 404student		
0007926		
404 4413 - 404 DECA		\$1,153.75
Efunds 404student		
0007926		
Sub Total		\$1,164.75
Surcharge		\$0.00
Total		\$1,164.75

Drawer Report
 Oct 13, 2021, 9:25 AM —
 Oct 14, 2021, 7:50 AM
 Jitter-Bucks
 Register 1

Starting Cash \$150.00
 Cash Sales \$1,057.25
 Cash Refunds -\$3.00
 Paid In/Out \$0.00
Expected In Drawer \$1,204.25
 Actual In Drawer 1204.25
 Difference 0

Deer Park High School
 Deposit Slip
 Date: 10-14-21
 Event: SB/VW/SP

Bills
 100's 0
 50's 0
 20's (Bundled in 25) 00.00
 10's (Bundled in 20) 30.00
 5's (Bundled in 20) 30.00
 2's 0
 1's (Bundled in 20) 31.00

Coins
 \$1.00 0
 \$0.50 0
 \$0.25 (Rolled in \$10) 27.00
 \$0.10 (Rolled in \$5) 0
 \$0.05 (Rolled in \$2) 0
 \$0.01 (Rolled in \$50) 0

Total Cash: 198.50
 Total Checks: 966.75
Total Deposit: 1164.75

ASB Deposit 1106-404 11.00
DECA Deposit 4413-404 1153.75

Internal DECA Ledgers

Stag Prints	966.25
Very-Vendy	74.00
Jitter-Bucks	113.50
DECA Chapter	
Sponsorship	
Other	

Drawer Reports: OVER SHORT
 Counted By: [Signature]

ENTREPRENEURSHIP/INNOVATION	0	2.5	5	7.5	10	Total
Comments:						
POLICY AND PROCEDURE ADHERANCE						
Comments:						
Total						

Professional Growth Plan (measurable goals/steps to focus on):

PERFORMANCE REVIEW 100pts (2 per Semester): Work habits, attitude, and involvement play a large role in any job. Negative ones have negative impacts on your employment (loss of job, loss of hours, and/or loss of promotion opportunity). Positive characteristics bring positive outcomes (raise, promotion, and/or more hours). You will be evaluated much like an employee review two times a semester. The store manager and assistant manager will fill out and administer the reviews (after being approved by Mrs. Bogle). Mrs. Bogle will administer the SM and ASM's performance review.

Name:

Review Date:

Distinguished (10): Employee is consistently displaying ideal characteristics/behaviors in this category.

Meeting Expectations (7.5): Employee's behavior/characteristics meet expectations for category to the point where business is not typically affected in a negative or positive way. "Doing what needs to be done but nothing more."

Needs Improvement (5): Employee is inconsistent and/or not performing task with efficiency or with quality. There are times this results in a negative impact on the business.

Immediate Improvement Needed (2.5): Employee displays minimal to no effort and efficiency. Needs to be asked multiple times to do it and when/if they do, it is of poor quality and effort.

Unacceptable (0): Employee displays no behavior in this category and has a defiant/negative approach to working. Most of the time resulting in a negative effect on the business and team morale.

Employee (student) Comments:

COMMUNICATION	0	2.5	5	7.5	10	Total
Comments:						
ATTENDANCE						
Comments:						
INITIATIVE						
Comments:						
WORK QUALITY						
Comments:						
WORK EFFICIENCY						
Comments:						
CUSTOMER SERVICE						
Comments:						
COOPERATION/DEMEANOR						
Comments:						
CONSISTENCY						
Comments:						

Employee Name:

Manager Name:

ASM Name:

Teacher:

EMPLOYEE DEVELOPMENT

Employee reviews are performed by store management and done once per quarter.

REGULATION & COMPLIANCE

Federal ASB funding regulation and record keeping, Spokane County health permits and procedures, and Federal Smart Snack Guideline adherence.

THIS PERMIT MUST BE CONSPICUOUSLY DISPLAYED ON THE PREMISES

SPokane REGIONAL HEALTH DEPARTMENT

FOOD PERMIT
Valid Until 3/31/2021

Deer Park High School DECA Store

Fee: 200.00 Description: SCHOOL CAFETERIA Facility Location: Deer Park High School DECA Store, 800 N. Valley RD, Deer Park, WA 99005

Permit No: PR0004967

Mail Address: Deer Park School District #414, Deer Park High School DECA Store, P.O. Box 500, Deer Park, WA 99005-0490

NOT TRANSFERABLE

Environmental Public Health, 1101 West College Avenue, Room 402, Spokane, WA 99201-2080

Northwest 11 County Washington State Food Worker Card

(Signature) **TIFFANY BOGLE**

Valid from: 03/04/2021 to 03/04/2023

Health Officer: Northwest 11 County Health District



Calories	• 200 calories or less
Sodium	• 200 mg or less
Total Fat	• <35% Calories from fat
Saturated Fat	• <10% Calories from Saturated Fat
Trans Fat	• Zero grams per serving
Sugar	• <35% Sugar (by weight)

COMMUNICATION & ORGANIZATION

Communication tools such as job duties board, white board, communication book, and posted recipes and procedures are used to ensure clear and effective communication is happening between employees and store hours.



Jitter-Bucks Job Schedule (2nd Period)

Manager	Person Assigned
Open/Close Gate, Supervise, Assign Roles, Fulfill Operational Needs, Inventory Check, Re-ordering, Open/Close, Very Handy Order, Employee Review.	
Cashier	
Wash Out Orders, Organize and Clean Front Counter for Break.	
Hot Barista	
Turn on/off Espresso Machine, Make Espresso Drinks, Reuse Bottles, and Stock and Clean Espresso Area.	
Cold Barista	
Turn on/off Coolie Machine, Make Italian Sodas, Other Sodas, and Cookies, Stock and Clean Area.	
Filler	
Fill Summer Buckets, Fill Individual Orders and Complete Classroom Orders, Complete Daily Spot Checks, Stock Soda/Fridges.	
U Runner/Delivery 1	
Pick Up/Drop Off orders from SPED/Science Hallway, Back Hallway, and up G Wing.	
U Runner/Delivery 2	
Pick Up/Drop Off orders from Counseling Center, English Hallway, Back Hallway to G Wing.	
Alt Runner and Garbages/Dishes	
Pick Up/Drop Off orders for ALT School and Regia's Room (when applicable), Clean Tables, Take Out Garbage, and Sweep Floors.	

JitterBucks Coffee

The OPS sheet is filled out to track total operations of each store to provide a summary report of business functions and overall success. The **5 Key Foundations of Successful Businesses** are graded.

**See Back for Return/Damage Log
**Must be receipted.

DP TRANSFERS



DPHS DECA is diving into the world of manufacturing. Our **fourth** student-based enterprise gives students exposure and experience in sales, designing, manufacturing and order processing.



PROGRAM SUPPORT

Because we are a financially self-sufficient program, Companies and Individuals are a crucial component to the success of our DECA program. Whether that be purchasing goods and services through our four SBE's, volunteering to judge our competitive events or *becoming a sponsor* of our program.

These interactions are beneficial to both parties because they provide networking opportunities and exposure to skillsets and experiences that develop our students, our program, our school, and our community and community leaders.



SPONSORSHIP/DONATION FORM

--On behalf of DPHS DECA, thank you for your generosity.

I, _____ (print name), On behalf of _____ (company name), would like to make a donation in the amount of \$_____ to DPHS DECA. I would like the donation to be applied to (please check appropriate field):

CORPORATE SPONSORSHIP

- _____ Gold Level (\$500+): Business Logo is printed on our chapter shirts and all DECA Banners/Posters used in school promotion, Prime Advertising (logo) in our store site(s), a Gold Sponsor ¼ Zip, DP Lanyard, DECA Gold Sponsor Sticker, 20% Coupon for Stag Prints, and a Framed Sponsor Certificate.
- _____ Silver Level (\$250): Business Name is printed on our chapter shirts and all DECA Banners/Posters used in school promotion, Secondary Advertising (business name) on in our store site(s), DP Lanyard, and a Framed Sponsor Certificate.
- _____ Bronze Level (\$100): Business Name printed on all DECA Banners/Posters used in school promotion, DP Lanyard, and Framed Sponsorship Certificate.

GENERAL DONATION

- _____ General Donation Fund (Any Amount): Funds go to the general needs of the DECA program and its members that may include but is not limited to: registration costs, housing costs, travel costs, student store expenses, Night at the North Pole, etc. These funds solely used for student needs.

SPECIFIC DETAIL REQUEST:

Full Name of Authorized Individual: _____

Contact Phone: _____

Contact Email: _____

Address: _____

Please remit payment to:

DPHS DECA
c/o Tiffany Bogle
PO Box 550
Deer Park, WA 99006

Check #: _____

Date: _____

WE NEED YOU!!!



WAYS TO SUPPORT DPHS DECA:

- Sponsorship
- General Donation
- Purchase Stag Gear
- Custom SP Order
- Buy Student Gift Cards
- Volunteer to Judge
- Internships
- Tell people about us!